



Michigan Osteopathic Association

Department of President

Jeffrey Postlewaite, DO, President

MOA Service Corporation

David Best, DO

We have entered the third year of the exclusive endorsement of Coverys, our medical professional liability insurer. Coverys is the largest underwriter of medical professional liability insurance in Michigan and a national leader in helping healthcare providers and organizations navigate the complexities of patient care and delivery. Contact Coverys Insurance Services at (800) 313-5888 and request a quote today. Through the same partnership, part of the Coverys family of companies, Med-IQ, the only accredited healthcare education company able to offer solutions throughout the healthcare delivery continuum—at every point where there is interaction with the patient. Med-IQ partners with some of the most progressive healthcare systems, hospitals, group practices, academic medical centers, and long-term care facilities, to help healthcare providers achieve long-term practice change, reduce claims, and improve results. Watch for your next issue of the MOA electronic newsletter, the PULSE or visit the MOA website for more information on their educational opportunities.

MOA is still billing and servicing our Delta Dental and VSP vision programs in-house. Delta Dental premiums will not see an increase again this year. MOA has a longtime relationship with The Salus Company, formerly the Association Benefits Company, for our members health insurance needs. Call now for an employee benefit annual exam, call (866) 991-9907 and ask for Kris Morrison, be sure and mention that you are a member of the MOA!

As you know, the MOA has launched their own osteopathic physician organization, Health Care Partners of Michigan (HCPM). Our team has allowed MOA to be represented and at the forefront of many issues facing our physician members. Visit www.domoa.org/hcpm to learn how becoming a member of this organization can help you to succeed in your practice more efficiently, more economically and with less stress. We think you will be impressed.

In addition to HCPM, our group has been able to tackle the issue of credentialing. The average healthcare provider contracts with anywhere from 5 to 30 payors. For each, the appropriate applications must be requested, medical credentialing information gathered, lengthy applications need to be filled out and the paperwork submitted. Additionally, each application must be kept up to date and re-attested at appropriate times. This is a burdensome use of a healthcare provider's time and attention. Our new partner, Health Care Credentialing Services (HCS) does nearly all this time-consuming medical credentialing work for you. In addition, they provide an affordable healthcare credentialing outsourcing solution with flexible plans tailor-made for offices with one medical provider or facilities organizations with hundreds of providers. As a member of HCS, you would submit your info to HCS just once and they keep it on file to enroll you in the networks of

your choosing. They act as your advocate and liaison between the providers and payors you choose, from the day you submit your application until the time you're receiving network reimbursements.

Healthcare Credentialing Services (HCS) include:

- New-Hire Provider Enrollment
- Provider Document Maintenance
- Medical Credentialing/Re-Credentialing
- NPI/CAQH Registration/Monitoring

Our newest partner, MCAG, was brought to us by our friends at MHA. MCAG are experts in recovering money due their clients from class action settlement funds. MCAG clients are informed of all pertinent opportunities to receive the maximum recoveries they are due – and all deadlines are met to file a complete and timely claim with minimal effort on the part of their clients staff. Since their founding in 2003, the hard-working team at MCAG has recovered over \$255 million for their clients. MOA is excited to be able to bring this to our physician practices, visit <https://www.domoa.org/mcag> for more information on registering your practice.

MOA has established relationships with a variety of companies who support the osteopathic profession and offer quality products and services to meet the needs of osteopathic physicians. Many of our MOA Business Partners offer products and services at discounted rates. Whether it's for convenience or price, please take some time to check with the Membership Business Partners listed on <https://www.domoa.org/membership-business-partners> when looking for products or services in the future. If you have a great vendor that you work with, please let them know about the program or contact Janna Ruedisale at jruedisale@domoa.org. MOA is always looking for trusted vendors to offer our members.

