



Michigan Osteopathic Association

Department of President

MOA Service Corporation

We have entered the second year of the exclusive endorsement of Coverys, our medical professional liability insurer and want to remind our members that they are eligible to receive a premium credit of 10% through this partnership.

Coverys is the largest underwriter of medical professional liability insurance in Michigan and a national leader in helping healthcare providers and organizations navigate the complexities of patient care and delivery. Contact Coverys Insurance Services at (800) 313-5888 and request a quote today.

Through the same partnership, part of the Coverys family of companies, Med-IQ, the only accredited healthcare education company able to offer solutions throughout the healthcare delivery continuum—at every point where there is interaction with the patient. Med-IQ partners with some of the most progressive healthcare systems, hospitals, group practices, academic medical centers, and long-term care facilities, to help healthcare providers achieve long-term practice change, reduce claims and improve results. Watch the PULSE or visit the MOA website for their educational opportunities.

MOA is still billing and servicing our Delta Dental and VSP vision programs in-house. Delta Dental premiums will not see an increase again this year. MOA has a longtime relationship with Association Benefits Company for our members health insurance needs. In July 2016, Association Benefits was acquired by the Salus Group. “Salus” is Latin for health and well-being. With this new partnership, the MOA employee benefits portfolio continues to promote and provide simplistic, employee benefit solutions. Salus Group’s fundamental goal in everything they do is to keep it clean, simple and uncomplicated for their clients, our members. Their expert consulting, industry insight and progressive technology reduce costs and time for customers. MOA participating members and their employees continue to experience value added services with positive outcomes. Call now for an employee benefit annual exam, call (866) 991-9907 and ask for Kris Morrison, be sure and mention that you are a member of the MOA!

As you know, the MOA has launched their own osteopathic physician organization, Health Care Partners of Michigan (HCPM). Our team has allowed MOA to be represented and at the forefront of many issues facing our physician members. Visit www.domoa.org/hcpm to learn how becoming a member of this organization can help you to succeed in your practice more efficiently, more economically and with less stress. We think you will be impressed.

In addition to HCPM, our group has been looking at the arduous issue of credentialing. The average healthcare provider contracts with anywhere from 5 to 30 payors. For each, the

appropriate applications must be requested, medical credentialing information gathered, lengthy applications need to be filled out and the paperwork submitted. Additionally, each application must be kept up to date and re-attested at appropriate times. This is a burdensome use of a healthcare provider's time and attention.

The group we have been in talks with, does nearly all this time-consuming medical credentialing work for you. The company name is Healthcare Credentialing Services (HCS), they provide an affordable healthcare credentialing outsourcing solution with flexible plans tailor-made for offices with one medical provider or facilities organizations with hundreds of providers.

As a member of HCS, you would submit your info to HCS just once and they keep it on file to enroll you in the networks of your choosing. They act as your advocate and liaison between the providers and payors you choose, from the day you submit your application until the time you're receiving network reimbursements.

- Healthcare Credentialing Services include:
- New-Hire Provider Enrollment
- Provider Document Maintenance
- Medical Credentialing/Re-Credentialing
- NPI/CAQH Registration/Monitoring

MOA has established relationships with a variety of companies who support the osteopathic profession and offer quality products and services to meet the needs of osteopathic physicians. Many of our MOA Business Partners offer products and services at discounted rates. Whether it's for convenience or price, please take some time to check with the Membership Business Partners listed on the MOA website when looking for products or services in the future. If you have a great vendor that you work with, please let them know about the program or contact Janna Ruedisale. MOA is always looking for trusted vendors to offer our members.